



CIO Peer Forum 2015:
SOLUTIONS FOR CIOs



Many Devices. One Solution.



Absolute®Software

TRACK. MANAGE. SECURE.

About Absolute Software:

Absolute Software specializes in technology and services for the management and security of mobile computers, netbooks, and smartphones.

For individuals, Absolute Software provides peace-of-mind by physically recovering stolen computers and remotely deleting sensitive files from them. For businesses, we deliver state-of-the-art IT asset management—allowing organizations to reduce IT costs, address regulatory compliance, combat computer theft, and optimize the productivity of their computer, netbook, and smartphone devices.

Absolute Software Corporation is the industry standard in persistent endpoint security and management solutions for computers, laptops, and ultra-portable devices—and the data they contain. Absolute Software has been the leader in device security and management for 20 years. Our persistence technology is built into tens of millions of devices around the world. Absolute Software is based out of Vancouver, BC, with global offices around the world.

Product Description:

Positioned as a Visionary vendor in Gartner, Inc.'s Magic Quadrant for Client Management Tools, Absolute's solutions—Computrace, Absolute Manage, Absolute Secure Drive, and Absolute LoJack—provide organizations with actionable intelligence to prove compliance, securely manage BYOD, and deliver comprehensive visibility and control over all of their devices and data, anywhere, anytime. The Company's Computrace persistence technology is embedded in the firmware of computers, netbooks, and tablets by global leaders, including Acer, ASUS, Dell, Fujitsu, HP, Lenovo, Motion, Panasonic, Samsung, and Toshiba, and the Company has reselling partnerships with these OEMs and others, including Apple. Absolute solutions support governance, risk management, and compliance extending beyond the endpoint to include IT infrastructure. Our customers can securely manage all of their devices and IT infrastructure regardless of user, location, or form factor.

Contact:

Absolute Software

1055 Dunsmuir St., #1600
Vancouver, BC V7X 1K8
(604) 730-9851



About ActiveState:

ActiveState is a global leader providing software application development and management solutions. The Company's products include: Stackato, a commercially supported Platform-as-a-Service (PaaS) that harnesses open source technologies such as Cloud Foundry and Docker; dynamic language distributions ActivePerl, ActivePython and ActiveTcl; and developer tools such as the popular Komodo Edit and Komodo IDE. ActiveState is trusted by customers and partners worldwide, across many industries including telecommunications, aerospace, software, financial services and CPG. The Company is proven for the enterprise: More than two million developers and 97% of Fortune-1000 companies use ActiveState's solutions to develop, distribute and manage their software applications.

Product Description:

Enterprises gain a competitive advantage when they are able to quickly create, deploy, and efficiently manage software solutions that immediately create business value, but they face many challenges that prevent them from doing so.

Stackato allows agile enterprises to develop and deploy software solutions faster than ever before and manage them more effectively. Stackato provides development teams with built-in languages, frameworks and services on one single cloud application platform, while providing enterprise-level security and world-class support.

- Reduce the amount of time spent on IT configuration
- Get applications to market faster
- Use any language, framework, stack, or data service
- Fast and reliable environment for all your innovative ideas
- Tighter security, better compliance, and more control over secure, sensitive data

Leveraging the best of open source, Stackato is built on Cloud Foundry PaaS and utilizes Docker for its Linux Containers (LXC).



Contact:

Angie Hirata
VP, Sales
angieh@activestate.com
1.778.786.1127

1700 - 409 Granville Street
Vancouver, BC V6C 1T2
www.activestate.com

About EDP Software:

Workforce scheduling remains a pain for too many 24/7 workforces, whether by doing it manually or with a sub-optimal solution. Employees need to call in to find out when they're working, managers are scrambling to fill overtime shifts, and businesses are struggling to cut costs.

That's why we're changing the paradigm. At EDP Software we believe that a good workforce scheduling solution doesn't just assign shifts to employees – it can be a driving force for reaching your productivity potential, making better-informed business moves, and creating a happier work environment. Since 1987, we've been pioneering innovative solutions for workforce management. Our main product is SchedulePro, which delivers tailored and cutting-edge employee scheduling solutions for enterprises like Ford and Shell. We've implemented across a diverse array of industries, including oil and gas, manufacturing, nuclear, health care, and more. Our offices in Canada are located in Fredericton, London, and headquartered in the heart of Gastown Vancouver.

Product Description:

SchedulePro is an automated and web-based solution for employee scheduling in medium to large organizations. In addition to capturing all the benefits of SaaS delivery, it has a unique 'pluggable' technology that can customize to any combination of compliance needs and deliver optimal results. From federal regulations, fatigue management guidelines, to union agreement rules, SchedulePro can be configured to generate a compliance-checked schedule in seconds. Advanced algorithms also allow managers to select the most cost-effective candidate for overtime shifts, helping to reduce the bottom line for businesses. An array of scheduling-based reports also help extract key workforce insights that can help with business planning.

"Since implementing SchedulePro, we've seen more than a 50% reduction in time and money spent on scheduling." – Randy Clawson, Plant Engineering Manager at Ford Motor Co.

Contact:



Sachin Agrawal,
Director of Product Development
sachinagrawal@edpsoftware.com
604.243.2544

Suite 315, 55 Water Street.
Vancouver, BC, Canada
www.edpsoftware.com



High Performance Network Security

Fortinet

Fortinet's Strategic Vision:

We are committed to continued product innovation across all market segments, to leverage our security and performance advantages. We will invest in new technologies and services to ensure that our customers are prepared for changes in the ever- evolving threat landscape, as well as changes to the network environment. Our products deliver unmatched strength, breadth and flexibility, enabling our customers to defend their networks, applications, and data against advanced threats.

Fortinet is a global leader and innovator in Network Security.

Fortinet's flagship Network Security solution consists of FortiGate physical and virtual appliance products that provide a broad array of security and networking functions, including firewall, VPN, antivirus, intrusion prevention, Web filtering, antispam, and WAN acceleration. FortiGate appliances, from the FortiGate-40 for small businesses and branch offices to the FortiGate-5000 series for large enterprises and service providers, are based on a proprietary technology platform. This platform includes FortiASICs, which are specifically designed for accelerated processing of security and networking functions, and the FortiOS operating system, which provides the foundation for all security functions. FortiGuard security subscription services provide end-customers with access to dynamic updates to application control, intrusion prevention, Web filtering, vulnerability management, antivirus, and antispam functionality based on intelligence gathered by a dedicated FortiGuard Labs team. By combining multiple proprietary security and networking functions with purpose-built FortiASIC and FortiOS, the FortiGate Network Security Platform delivers broad protection against dynamic security threats while reducing the operational burden and costs associated with managing multiple point products.

Fortinet Company Information: Legal Name: Fortinet, Inc.

- Year Founded 2000
- Headquarters Sunnyvale, California
- Canadian Employees: 793
- Burnaby Employees: 543 Ottawa Employees: 202
- Financial Highlights FY2013 Revenue: \$615M, \$843M+ cash and no debt Q3-2014 Revenue: \$193M Profitable
- Units Shipped to Date 1,700,000+
- Patents 177 patents issued 146 patents pending
- Stock Symbol NASDAQ: FTNT Fortinet IPO: Nov 2009
- Number of Employees 2,700+
- Major Canadian Presence
- First Product Release May 2002
- Customers 210,000+ customers
- Market Leadership
- 3rd Largest Network Security Vendor
- Industry Accolades: 200+ Awards

Major Canadian Presence with locations in Burnaby, BC and Ottawa, ON

Our Burnaby office is focused towards these key areas of our Global Business:

- Research and Development:
 - Physical Application Specific Integrated Circuit (ASIC) Design,
 - FortiOS, our flagship Product Operating system,
 - FortiGuard Research Lab,
- Level 3 Technical Assistance Center (TAC),
- Sales, Engineering and Administrative functions.

Fortinet Burnaby Campus

4190 Still Creek Drive, Suite 400
Burnaby, BC V5V 6C6
(604) 430-1297

Contact Canadian Sales

Tel: 1-866-868-3678

Press 1, and then press 5



Organizations turn to Tasktop when software development differentiates their business

With so much competitive advantage being driven by innovations in software, it is imperative that organizations find ways to optimize their software development and delivery processes, tool investments and team productivity.

Adopting Agile, Lean or DevOps methods can take an organization part of the way. But without integrating the tools used across the broad software development and delivery lifecycle, collaboration and governance will always be stymied.

Tasktop addresses this challenge by providing fully-automated, enterprise-grade integration among the tools that the various stakeholders in these processes use. This integration allows development, testing, project management, PMO and IT service management teams to continue to use the software purpose-built for their discipline, yet allows all of these teams to collaborate in real-time on their work products.

This real-time information flow creates enhanced collaboration and visibility. Individual contributors are better informed and save time. Management has greater visibility across the entire project team, providing information for better decision making and planning.

Tasktop's roots are in British Columbia, but our reach is global

Tasktop's global headquarters in Vancouver is home to most of our senior executives and technical staff. Our US headquarters are in Austin Texas. We have an office in Boston Massachusetts and additional sales, support and technical staff are located in the UK, Germany and Nordics.

Portfolio

- Tasktop Sync is an integration server that provides fully-automated, enterprise-grade synchronization among the artifacts created and managed within the disparate tools used in software development and delivery organizations.
- Tasktop Data unlocks software lifecycle data from its application tool silos, provides a cross-tool data repository for real-time analytics and enables the discovery of new insights into the software delivery process
- Tasktop Dev provides users of Eclipse and Microsoft Visual Studio IDE seamless access to their ALM tools without having to leave their IDE of choice. It is the enterprise version of the popular Eclipse Mylyn open source project.



BCTIA
www.bctia.org